

**“DISTRICT MANAGER”**  
**TO**  
**“AREA MANAGER”**

To promote from District Manager to Area Manager you must complete one of the following:

- Two months with Group Volume totaling \$24,000
  - Must have a minimum of \$2,500 QV in your Central District **both** months.
  - Must have a minimum \$150 PQV each month
  - Must have a minimum of \$10,000 in the 1<sup>st</sup> & last month.
  
- Three months with Group Volume totaling \$30,000
  - Must have a minimum of \$2,500 QV in your Central District all three months.
  - Must have a minimum of \$150 PQV each month
  - Must have a minimum of \$10,000 in the 1<sup>st</sup> & Last month.

**Terms:**

**“Central” or Group Volume** = You and your team’s volume excluding volume under any promoted out District Managers.

**Success Volume** = Your volume plus all the volume under your promoted out District Manager/s

**PQV** = Personal Qualifying Volume = Volume under your personal I.D. number (*Your personal orders and the orders of your PCs*)

**QV** = Qualifying Volume

\*If you have promoted anyone to District Manager that was direct to you (*1<sup>st</sup> generation*), you are eligible to count up to \$10,000 from each 1<sup>st</sup> generation District Managers over the qualification period to achieve the necessary volume to promote to Area Manager.

***Example:***

1. *You are a District Manager*

2. *You sponsor Sally personally and she promotes to DM alongside you (1<sup>st</sup> gen. DM)*

*\*\*You cannot count Sally’s volume as your central volume but you can count up to \$10,000 from her total success volume over the qualification period of two or three months to promote to Area Manager.*

**\*\*Please check with your upline sponsor if you do not fully understand the qualification program for Area Manager.**